

# Central Business Unit 2026 Spring/Summer SPIFF!

March 1, 2026 - Extended through July 31, 2026!

**\$100 on every MXZ/MXZ-SM and \$250 on every PAA or SVZ Air-Handler from March 1, 2026 through July 31, 2026. Qualifying systems must be installed in a residential application starting March 1, 2026 to July 31, 2026. Units do not have to be bundles and there is no limit to the number of qualifying claims. Act fast, because this promotion is available only until the claiming deadline of August 15, 2026 or until promotion funds are exhausted.**

Get started today by registering for the promo.  
Simply follow these easy steps!

- 1. Register for the promotion by creating your login at:**  
[mitsubishiprograms.com/cbuspring26](https://mitsubishiprograms.com/cbuspring26)
  - After creating your login, you will be prompted to enter your personal information for a user profile, to ensure SPIFF payout.  
The MXZ SPIFF payout is for in-home sales consultants. Do not register using the name of your employer or business.
- 2. Enter your personal information for a user profile, to ensure SPIFF payout. You will be asked to provide:**
  - Participant sales consultant name, phone number, mailing address, and zip code\*.  
\*The profile name must match your bank account information and tax information.
  - Choose your company name from the drop down list, if your company name isn't in the drop down please contact EGIA.
- 3. Review and agree to the terms and conditions**
- 4. Set up SPIFF payout information**
  - ACH (direct deposit) information including bank name\*, bank routing number, and bank account number.
  - OR choose the Check option to receive a check in the mail.  
\*The bank account name must match the profile name.
- 5. Fill out or upload a current W9 to your account**
  - Once submitted it can take up to 3 business days for your enrollment to be approved.  
\*Name on W9 must match your profile and bank account name
- 6. Submit claims and get rewarded for each qualifying MXZ, PAA and SVZ sale.**

## CASH or CHECK Option!

**\$100 for each  
MXZ Multi-zone  
Outdoor Unit**



**\$250 for each  
PAA Intelli-heat®  
A-coil**



**\$250 for each  
SVZ Multi-position  
Air Handler**



*Stand alone or in any combination,  
R410a or R454b equipment qualifies.*

**Turn the page to read the  
FAQ's answered on the back! →**

# Central Business Unit Spring/Summer 2026 SPIFF FAQs

## 1. Who can participate in the program?

Any Diamond Contractor or Ductless Pro aligned with a Mitsubishi Electric Trane distribution partner in the Central Business Unit territory. States included in promo are ND, SD, NE, IA, MN, WI, IL, IN, KY, OH, MI, WV.

## 2. What are the promotional dates?

March 1, 2026 – ~~May 31, 2026~~ **Now Extended through July 31, 2026**

## 3. Which units qualify?

MXZ/MXZ-SM Multi-Zone units, PAA/intelli-HEAT, SVZ multi-position air handler units bought from a participating METUS (Mitsubishi Electric Trane US) distributor. Reference the eligible systems document on: [mitsubishiprograms.com/cbuspring26](https://mitsubishiprograms.com/cbuspring26)

## 4. What if I run a small business where I wear all of the hats?

You may participate. Simply follow the instructions to register as an individual contributor and submit your SPIFFs. You will receive a 1099 just like an individual contributor.

## 5. Does the program have a submission due date?

All spiffs must be submitted to the EGIA portal by August 15, 2026, for approval. Approval isn't guaranteed, as each spiff is reviewed against eligibility criteria. Payouts depend on available funds and equipment and are processed on a first-come, first-served basis.

## 6. I am a Diamond Contractor or Ductless Pro, what if my company name or distributor are not in the drop-down list?

If you are a Diamond Contractor or Ductless Pro, please contact the support team at 888-523-2140 or [programsolutions@egia.org](mailto:programsolutions@egia.org).

## 7. Having trouble starting an application (claim)?

Your profile may need approval from EGIA, which typically takes up to 1 business day. You'll be notified via email when the process is complete or if there was a problem with approval.

## 8. What documents are needed to submit a SPIFF?

Submit a copy of your distributor invoice reflecting the eligible model serial number purchased within program dates. Excludes internet orders.

## 9. What if the equipment purchase was done before the start of the program?

Submit the warranty registration information with your distributor invoice that shows that the installation date was within the program time frame.

## 10. How can I check to see if my SPIFF has been approved and when it will be paid?

Log in to the promotional portal to check the status of your SPIFF. If you encounter any issues contact 888-523-2140 or email [programsolutions@egia.org](mailto:programsolutions@egia.org).

## 11. What's the expected turnaround time for payment?

Payments are made via direct deposit 10 - 15 business days after approval. Payments are distributed in the order claims are received and approved. Funding will be available until the end of the promotional date or until funds are depleted, whichever comes first.

## 12. Will I need to report my SPIFF earnings on my taxes?

If you receive a SPIFF payment of \$2000 or more, it will be considered taxable income. EGIA will provide you with a 1099 for reporting purposes.

## 13. Can I request to receive my spiff money by check instead of ACH?

Yes, just choose the check option when setting up your account. Checks will take longer to process.



Scan this QR code  
to take you to the  
enrollment and  
claiming page now!