



HEATING & AIR CONDITIONING

Diamond Contractor

**Zoned Comfort Solutions Central Business Unit
2026 Spring Promotion **Extended Through July 31, 2026****

Please opt-in by replying to my e-mail for your Diamond Contractors and Ductless Pros to be eligible for this promo extension. See the promo details below.

Incentive opportunities include:	METUS Pays 100%	Split 50/50 METUS & Distribution
Mitsubishi Electric System purchased/installed through Diamond Contractor	Contractor Sales Spiff claimed through mitsubishiprograms.com/cbuspring26	Homeowner Instant Rebate claimed through by Diamond Contractor through Distributor Co-op
MXZ-C, MXZ-C*HZ	\$100	*\$500 Instant Rebate Limit one rebate per household
SVZ Air Handler	\$250	
PAA intelli-HEAT	\$250	

- **Maximum Payout of \$350 sales spiff per system installed.**

HOMEOWNER INCENTIVE

50-50 Co-op with participating distributors

The homeowner qualifies for the “Instant Savings/Homeowner Rebate” discount with purchase of a qualifying MXZ, MXZ-HZ, or MXZ-SM multi-zone system, or a system that includes a multi-position ducted air handler (SVZ) or intelli-HEAT (PAA) during the promotional period (see limitations). Single Zone PUY, PUZ, PUZ-HA with PAA intelli-HEAT system also qualify. Systems must be sold in a residential application and installed by a Central Business Unit Diamond Contractor purchasing through a participating distributor. The Diamond Contractor will include a flat discount of \$500 against the cost of the job to the homeowner. The Diamond Contractor will remit the qualifying homeowner invoice and proof of purchase back to the distributor for full credit. The distributor will claim 50% credit through their Mitsubishi Electric co-op account.



The “*Instant Savings Discount*”/ “*Homeowner Rebate*” is available per qualifying system sold in **residential applications only**. Maximum payout of \$500 (\$250 distributor/\$250 Mitsubishi Electric) per household. Limit 1 discount per household. Homeowner invoice date must fall within promotional timeframe to qualify (03/1/26– 7/31/26).

DIAMOND CONTRACTOR INCENTIVE

100% Mitsubishi Electric Funded

The Diamond Contractor earns \$100 spiff per MXZ, MXZ-HZ or MXZ-SM multi-zone system sold and claimed. A \$250 spiff will be awarded on qualifying systems containing an SVZ Series air handler or PAA intelli-HEAT. All claims must be submitted with proof of purchase (**distributor invoice**) through mitsubishiprograms.com/cbuspring26 to receive payment. Proof of purchase must show distributor equipment purchase dated between March 1, 2026 - July 31, 2026. Claiming can be done throughout the program timeframe with a final claiming deadline of August 15, 2026.

Program Rules/Guideline

Limitations: Limit one \$500 homeowner instant discount given per qualifying system sold. All projects must be sold during promotional period of March 1, 2026 - July 31, 2026, and submission completed by August 15, 2026, to obtain incentives. Only Diamond Contractors in the Central Business Unit are eligible for this program. **Diamond Contractors must provide distributor invoices** to obtain the spiff/incentive. Diamond Contractors must submit a signed homeowner invoice showing the homeowner discount given, to their distributor for co-op processing.

Homeowner discount is per qualifying residential system sold at a flat \$500, with a limit of \$500 per household. Products must be purchased from and installed by a participating Diamond Contractor or Ductless Pro. Limited to purchases and installations in IA, IL, IN, KY, MI, MN, ND, NE, OH, SD, WI, & WV.

Distributors must opt-in to the program for participation. No homeowner (co-op) or Diamond Contractor spiff incentives will be paid to customers of non-participating distributors.

Qualifying sales must be residential. Internet sales do not qualify. No special quote projects or multi- family projects.